



Clou inside

NIESMANN  
+BISCHOFF

# Flair

The automotive  
comfort liner



EN

Catalogue



SCAN  
THIS  
IMAGE



## Clou inside

More than 30 years ago, we at Niesmann+Bischoff launched our first motorhome on the market. We called it Clou, as though we already had a clue of what was to come. As a motorhome, it was unprecedented on the market. The Clou was filled with ideas still unique at the time and which quickly led to imitations. With its special solutions that caused a sensation, it won many fans in the industry. Nothing has changed. Day by day, and model by model, we are looking for new solutions that make travelling in a liner an unforgettable experience. We live by these ideas, they show us the way and they make all the difference. They are simply the Clou – ideas no one else has even considered before. Our Clou will delight you on every trip you take with a Niesmann+Bischoff, whether you choose to hit the road in a Smove, an Arto or a Flair. All three are star attractions: all three have the Clou inside.

**HUBERT BRANDL**  
Managing Director

CONVENIENTLY DIFFERENT

# The Flair. Automotive design for new destinations.

The Flair makes dreams come true. It does more than bring you to the world's most beautiful destinations. Travelling with the Flair is like always having your dream hotel with you. And because we continuously improve the luxury liner, we can promise that it has never been safer or more comfortable.



**SCAN  
THIS  
IMAGE**

Something is on the move. Simply download the app. Scan the symbol. Enjoy the surprise. The necessary tools can be found at: [www.niesmann-bischoff.com/app](http://www.niesmann-bischoff.com/app)



















# Distinctive design

The Flair is a genuine showstopper. Our goal was for it to look like it drives – and we think it does just that. Just one look at its distinctive branded exterior reveals that automotive design and elegance are part of its DNA. As your eyes wander, they discover curves that are tailor-made to handle bends in the road. Convex and concave contours seamlessly flow into one another. It begins with the accent front which melds with the design lines of the sides and is completed by the three-dimensional rear.

We are not the only ones who are impressed by its automotive design. Numerous design experts feel the same way. The expert jury of the Plus X Award awarded the latest Flair generation in not one, but four categories. Prizes were also won at the German Design Awards, the Red Dot Awards and at the renowned Automotive Brand Contest. One honour continues to make us particularly proud: for readers of the trade magazine “promobil”, our Flair is the “2018 Motorhome of the Year” – for the fourth time in a row!







CONVENIENTLY DIFFERENT

definitive  
functional  
elegant





### 3 design questions

**MARTIN SCHÖNHORST,**  
Chief Developer,  
Niesmann+Bischoff

**From a designer's perspective: What makes the Flair a Flair?**

Its elegant design promises what we provide inside: the highest quality of mobile living.

**How did you manage that?**

With a multitude of small details that flow and interlace.

**What detail makes you particularly proud?**

How perfectly the exterior storage areas are integrated into the side skirts.

## EXTERIOR

# Striking features

Grass is green and motorhomes are white. Right? Not with us. We are more than happy to help you express your personal style. You can give your Flair a customised kick with our accent colours. The assortment includes Champagne Matt, Lava Orange, Green Elox, Miami Blue and Carbon.

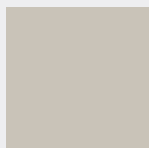
Or would you like to add even more colour? No problem. In addition to classic motorhome white, we also offer various special paint finishes.\* An example: our Frozen Cashmere Silver Metallic.

\*Price on request



[www.niesmann-bischoff.com/konfigurator/flair](http://www.niesmann-bischoff.com/konfigurator/flair)





**Champagne Matt**



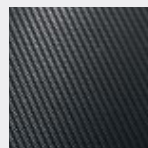
**Lava Orange**



**Green Elox**



**Miami Blue**



**Carbon**









MANUFACTURING

# The coolest job in the world

We are architects, engineers, a multitude of craftsmen and installers – yet no matter what we do, we are all united by a common desire to achieve perfection, right down to the smallest details. Craftsmanship is an important part of our daily work. And we are convinced you will notice this each and every time you are on the road in a Flair.





It's all about accuracy: in the Polch production hall, our vehicles mature with every move we make.

The choice of materials plays a decisive role here. We follow a maxim: the higher the quality of the individual materials, the higher the quality of the processing and the final product. A good example is our wood film. It is highly durable, three-dimensional and scratch-resistant – it simply cannot be easily damaged. And our upholstery fabrics are so well finished that they can withstand even the most difficult of testing cycles.

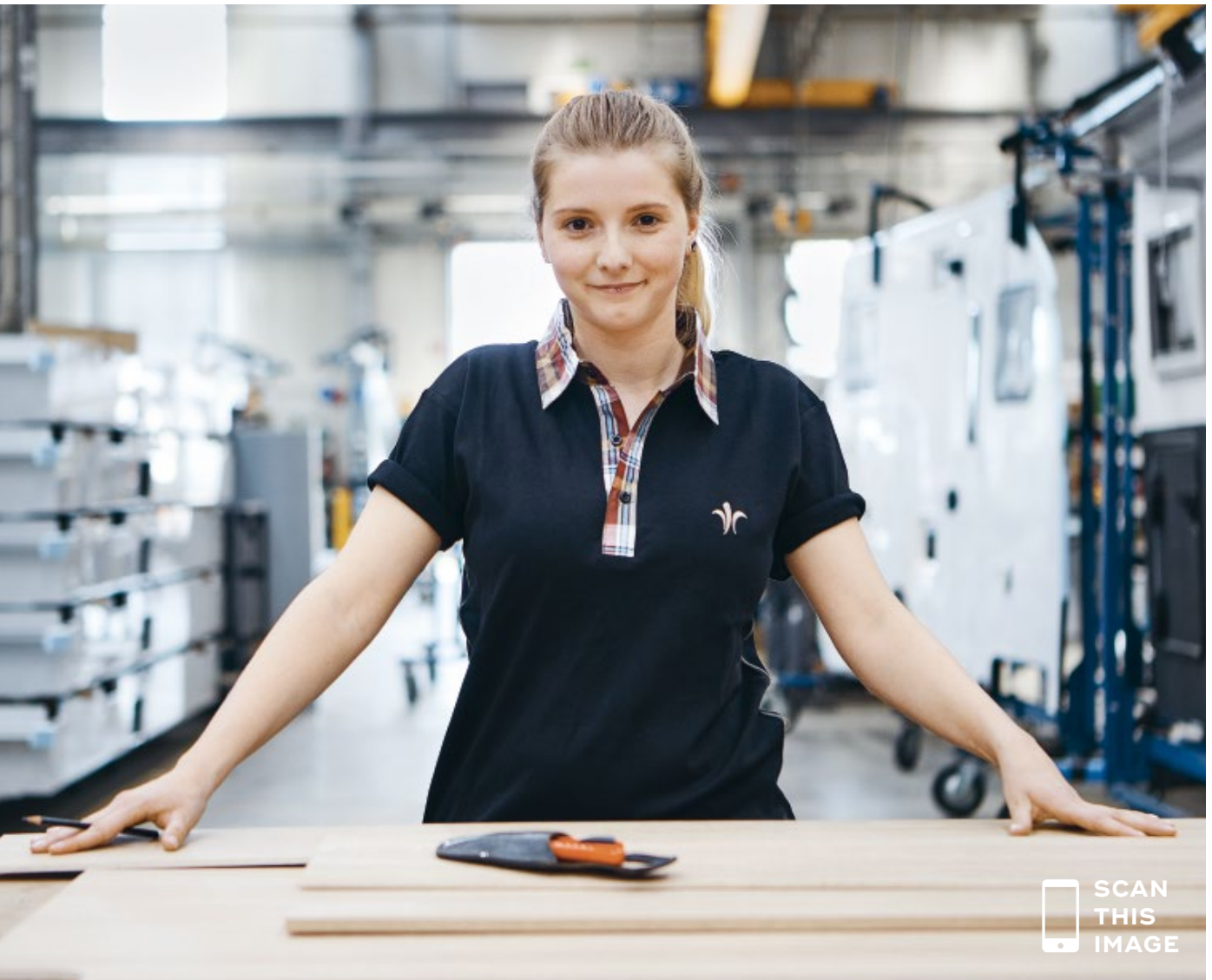
We invest a lot of time in the production of your motorhome. For others, this may be a luxury. For us it's a smart investment, because most of the mistakes occur when people are expected to perform at a high level in hectic, pressurised environments. And at Niesmann+Bischoff, we expect high performance from our entire team. However, some trades simply need a bit more time in order to deliver something truly special. Time to mature. Like our side panels. In an unusual step, we store them overnight after they have been pressed, instead of installing them on the day they are produced. Why? Because this storage period is the secret to our smooth walls, which you benefit from in the long term, because nothing twists or bulges.

“Made in Polch” is our seal of quality. And anyone who has stood with us in our large production hall, watching the different trades working hand in hand in the truest sense of the word, knows that we simply do not compromise. Instead, we work day after day with passion and dedication to create motorhomes, which will not only take you in safety to your dream destinations, but also make the journey as enjoyable as possible.



MANUELA TELLER, WOODWORKING TECHNICIAN

**“Our craftsmanship ensures premium quality down to the last detail and makes every vehicle one-of-a-kind.”**





Classic Line

One space



SCAN  
THIS  
IMAGE



DESIGN DIVERSITY

# Anything is possible, nothing is a must

What does your perfect home away from home look like? Your Flair. Your decision. You can really have some fun when designing the interior. We have an unparalleled range of options to offer.

The first question to ask: should it be classic or perhaps more modern? You can select from hundreds of possible combinations of seating cushions, backrest cushions, cupboard doors and cabinet finishes. You can make your decision – and then change your mind whenever you feel like it. The backrest cushions and cupboard doors can always be changed later on.

## Classic Line

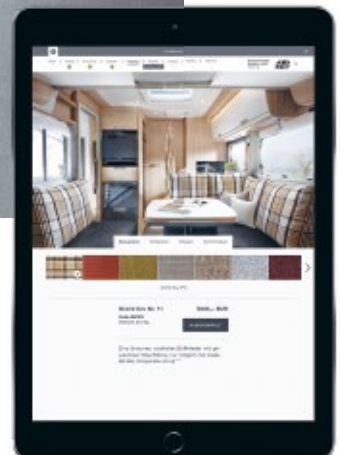
Cabinet bodies Mali Akazie

Floor in stone tiles look

## Modern Line

Cabinet bodies Verade Oak

Floor in stone tiles look



**More on the interior**

[www.niesmann-bischoff.com/konfigurator](http://www.niesmann-bischoff.com/konfigurator)

Modern Line



6

Seat cushions



2

Cabinet  
finishes





4

Door fronts



12

Backrest  
cushions

Lounge in "Zino" buffalo skin



# A world that suits my tastes

No matter what decision you make, you will always feel right at home, as the fabrics and materials are all of high quality. The seats are finished in selected upholstery fabrics, while a scratch-resistant, glossy 3D film gives the furniture and cabinets a premium, wood-effect finish.

## Seat cushions



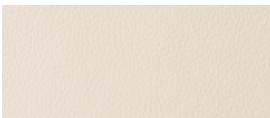
**Grey** textile, grey



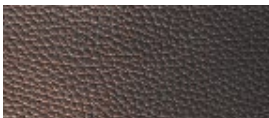
**Green** textile, green



**Shadow** textile, anthracite



**Temptation** leather, beige



**Sensation** leather, brown



**Attraction** leather, anthracite

## Backrest cushions



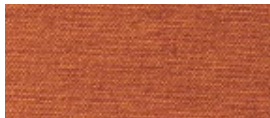
**Grand Cru** No. 1



**Grand Cru** No. 3



**Grand Cru** No. 4



**Grand Cru** No. 6



**Grand Cru** No. 7



**Grand Cru** No. 10



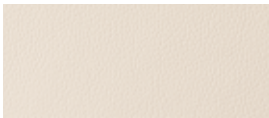
**Grand Cru** No. 14



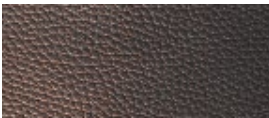
**Grand Cru** No. 15



**Grand Cru** No. 16



**Temptation** leather, beige



**Sensation** leather, brown



**Attraction** leather, anthracite

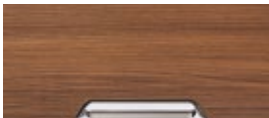
## Door fronts



**White** high-gloss



**White** matte finish



**Classic Line** Mali Akazie



**Modern Line** Verade Oak

## Cabinet finishes



**Jeera Green**



**Black Star**

The image shows the interior of a motorhome. In the foreground, there is a large, L-shaped sofa with orange fabric backrests and dark grey leather-like seating. Two pillows, one dark grey and one light beige, are on the sofa. To the left, a white table with a wooden edge is partially visible. The ceiling is white with wooden trim and has several recessed lights. Large windows on the right side offer a view of a forested hillside. The text "Endless options" is overlaid in the center-left.

Endless options



INTERIOR

## Plenty of room for freedom

Travelling with the Flair means freedom. And that starts with the interior. Our big and small ideas ensure that you have everything you need for living on the go – including plenty of space.

We have built an entire house with a floor space of 22 square metres. That includes a cosy living room, a spacious washroom, a fully-equipped kitchen and a heavenly sleeping area. Quite a few clever features are necessary to create such a compact living space. Can you find them all?







SCAN  
THIS  
IMAGE

Lounge in "Zino" buffalo skin







Lounge in "Zino" buffalo skin


























EXPLORING THE USA WITH FLAIR

# A dream team on a dream tour

Renate Treis and Dieter Haase are on a dream road trip: for 225 days, the couple toured the USA and Canada. And because they're in their Flair, they enjoy freedom and luxury – wherever, whenever.









RENATE TREIS

## **“We are approached at least three times a day about our vehicle.”**

Seeing San Francisco once in her lifetime was something Renate Treis had dreamed of since she was young. Now nearly 50 years later, she finds herself overlooking the 43 hills of the former flower power metropolis and gushes: “There is probably no other place on earth that casts such a spell over people”. And the best part of all: for Renate and her husband Dieter Haase, the city is just one of many highlights on their eight-month tour with the Flair 920 LE. Their travel plan takes them through national parks

with breathtaking flora and fauna. They marvel at the amazing scenery provided by the Grand Canyon, drive to New Mexico and all the way to sunny Florida. If they feel like stopping, they do. And if not, they glide from one horizon to the next.

“Unconventional freedom, always being at home, meeting nice people and making spontaneous decisions.” It is exactly this kind of daily life that makes Dieter Haase enjoy their trip so much. The fact that their rolling home never makes





them miss comfort or luxury also plays a major role. That was an important factor for selecting a vehicle. With their 40 years of motorhome experience, the couple appreciates excellent quality. They put together their ideal model with the crew at Niesmann+Bischoff. As soon as friends of theirs, who are also Flair owners, recommended taking on such a fantastic route, the plans for their road trip were complete. Some parts of the journey were made as a group of four, and they visited some destinations on their own. Yet one thing always remains the

same: for many Americans, they are “the Germans with the unusual motorhome”. Their next destination is Vancouver Island. After Alaska and Chicago, they plan to head to the New England states for an “Indian summer” as the finale of their tour. And yet Renate Treis and Dieter Haase will not be finished with their Flair by any means. Australia and New Zealand are next on the list. Have a safe trip!

**More stories at**  
[www.niesmann-bischoff.com/story](http://www.niesmann-bischoff.com/story)

TECHNOLOGY

# Always ahead of the game

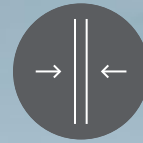
Anyone on holiday in a Flair can completely focus on enjoying it all, as everything has been taken care of. That includes maximum safety as well as a sporty design. Yet there is one aspect we are particularly proud of: the multitude of clever features inside. They are what make the Flair a Niesmann+Bischoff. How? Take a look for yourself.

## **More on technology**

[www.niesmann-bischoff.com/en/flair#Technology](http://www.niesmann-bischoff.com/en/flair#Technology)







## Insulation

Aluminium and styrofoam are installed using the sandwich principle.



## Safety

Numerous safety features provide the safest Flair of all time.



## Air and ventilation

Warm feet in winter. Fresh air in summer. In the entire Flair.



## Service concept

Every service element is easily accessible. Plenty of storage space is available.



## Material selection

Every material used in the Flair is of premium quality.



## Payload

Maximum self-sufficiency thanks to a large rear garage and enormous storage space.

## TECHNOLOGY

# Reliability comes from within

A clever idea rarely remains on its own. At least not at Niesmann+Bischoff. We put on our X-ray glasses to reveal them.

With a driver and passenger airbag as standard as well as ESP, seatbelt pretensioners and a new chassis, we have created the **safest Flair ever (1)**. After years of development and countless crash tests, we have revolutionised the safety standard of your premium liner.

The high-quality, **fully insulated bus doors (2)**, which are integrated into the side skirt, create an integrated look and allow optimal access to the generous storage space and all under-floor equipment. The optional central locking system can be used to lock all the doors, including the garage doors and the main cabin door, with one press of a button.







**Safely underway**  
thanks to new  
features such as  
airbags and ESP

**Everything on board,**  
perfectly stowed  
away and always  
easily accessible

THE FLAIR SAFETY CONCEPT

# Safety first







The vehicle has been fundamentally modified to ensure the best possible protection for all occupants. How do you benefit? Through tested and certified safety – proven via numerous, independent crash tests, which the Flair passed with flying colours. We want you to feel safe on every trip.

One factor to ensure that is an absolute revolution in the liner category: **both driver and passenger airbags (1)**. We have ensured the system's capability via successfully completed crash tests involving both frontal and oblique impacts. The next innovation is hidden behind the airbags between the engine compartment and driver's cab: a robust **bulkhead partition (2)**. The construction of glass fibre reinforced plastic meets the highest safety requirements, which makes you feel even safer in the driver and passenger seats.

An amount of work has also been invested in those seats to reduce the risk of injury. In concrete terms, the **seat consoles (3)** are lighter weight, but also more robust thanks to additional reinforcement. We were able to reduce their structural deformation during a crash by 95 per cent. Two built-in arrestor hooks in each seat console provide additional support in the event of impact. At the same time, **seatbelt pretensioners (4)** tighten the seatbelts within a fraction of a second to restrain the driver and passenger as quickly as possible. The safety package

is completed in the driver's cab by our **Pedal Release System (5)**. This feature makes it possible to simply fold the pedals forward in the event of impact – and reduces the risk of injury to the legs.

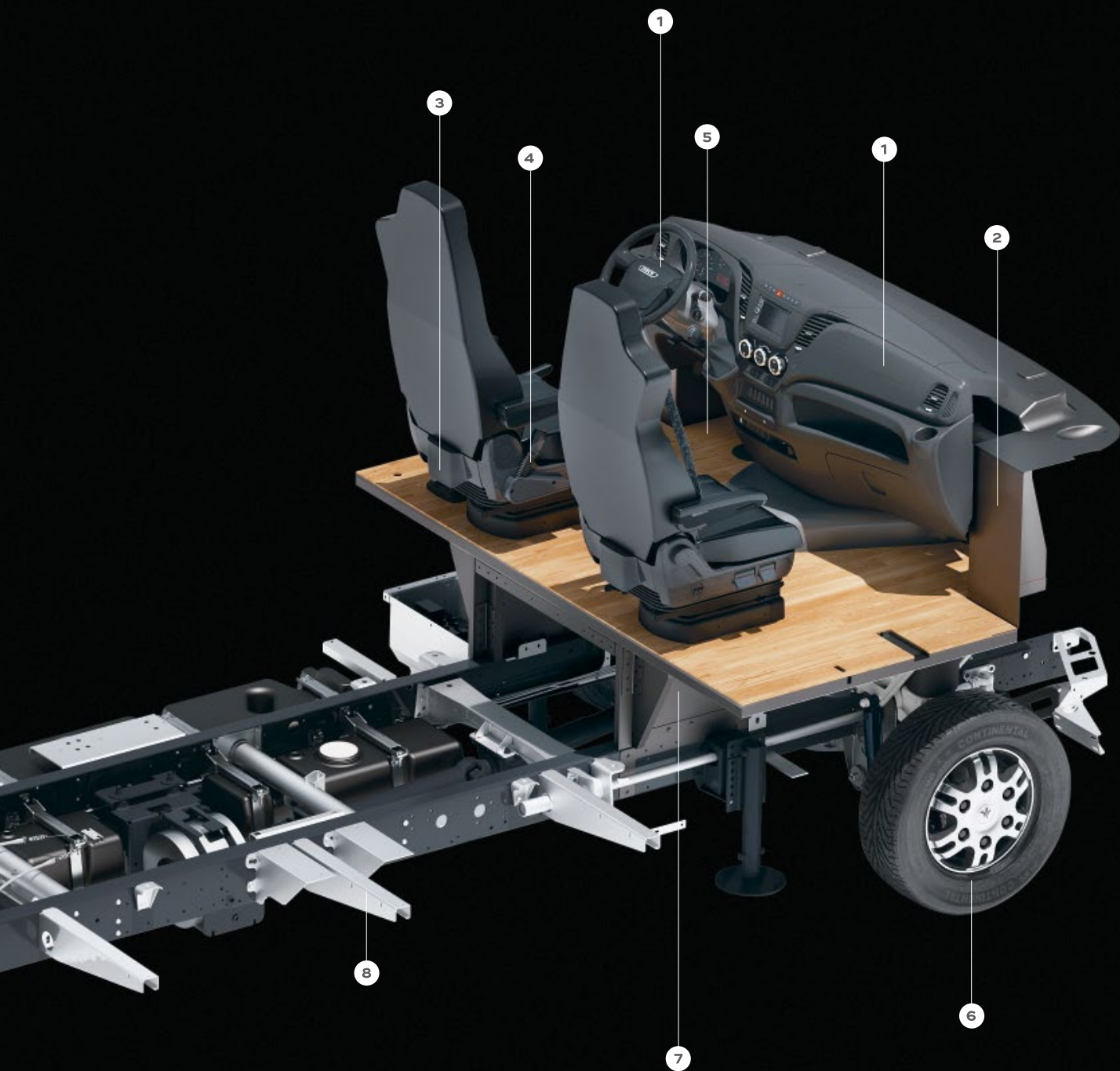
It that it? Not yet! The Flair now brakes using the **Electronic Stability Program (ESP) (6)** which specifically brakes individual wheels to ensure the vehicle remains safely on course. The ESP on the Flair has been comprehensively tested and is now installed in all models as standard. Of course, it is also available in combination with optional air suspension.

In order to provide our liner with a completely insulated interior floor, the entire driver's cab has been raised onto a **platform (7)**. The construction consists of aluminium sandwich panels as well as canted steel plates and is specifically designed to handle the loads generated during a crash. The raised floor is also screwed, glued and positively interlocked to the **side panels (8)**. This results in an extremely stable solution which scarcely deforms under the tremendous forces caused by a crash.

Last but not least, we improved the **lowered garage (9)**. It is robust and also lighter weight than before. It is now possible to add 100 kilograms of additional load. We're certain you know what that could be used for.







ON THE TEST BENCH

# Reliable testing







# 3

## test method questions

**BASTIAN SCHWARZ,**  
Factory manager, Niesmann+Bischoff

### **What do you test before serial production?**

One step is taking the prototypes for a seriously bumpy ride on a special course. It is equivalent to travelling roughly 60,000 miles. That allows us to detect even the slightest deficiencies.

### **What other tests do the vehicles have to pass before they leave?**

Our own test track. Pot-holes, concrete waves, cobblestones – if it passes all that, it can drive anywhere.

### **As the final test, each vehicle undergoes a rain-water shower. Why?**

Because the low surface tension of rain water will reveal any possible leak.



SCAN  
THIS  
IMAGE





MIKE ROCKENFELLER  
VS. TIMO GLOCK

# IN RACING MODE

Racing cars are for tearing down the track. Motorhomes are for relaxing. At least that was how Mike Rockenfeller and Timo Glock viewed it all. The DTM pros always have their liners with them on racing weekends. It's as if they were predestined to take on the Smove Challenge on the Bilster Berg Racetrack. That was the place to really put the Smove to the test. How agile is the most manoeuvrable Niesmann+Bischoff when taking high-speed bends? Time to ask and find out.

"A duel with Timo? Just tell me when", replied Mike Rockenfeller. Timo Glock was also seized by racing driver ambitions: "I've sped down the track with quite a few vehicles. But this would be a first with a motorhome." With 19 bends and 26 per cent inclines, Bilster Berg is the perfect test track for the Smove. Twin versions of the liner rolled to the start line with rumbling motors. Ready, set, go!



MIKE ROCKENFELLER

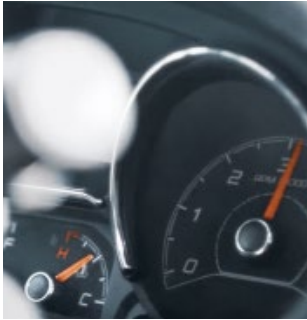
**“This model is the perfect fit for me. Whenever I can, I drive to races with the Flair.”**

Without needing much time to familiarise themselves, both get the tyres screeching. Full throttle. Hard braking. Sharp steering. Motorsport as it should be. The pros are tough on the semi-integrated liners. And they have a lot of fun doing so, as was confirmed afterwards by Mike Rockenfeller: “It is insane how agile the Smove feels. You forget the nearly seven square metres of

living space behind you.” “Totally!” exclaimed Timo Glock: “I have never experienced that kind of dynamics and smooth running in a liner. Niesmann+Bischoff has set the bar very high in both respects.”

The two know what they are talking about. They spent a lot of time in motorhomes back when





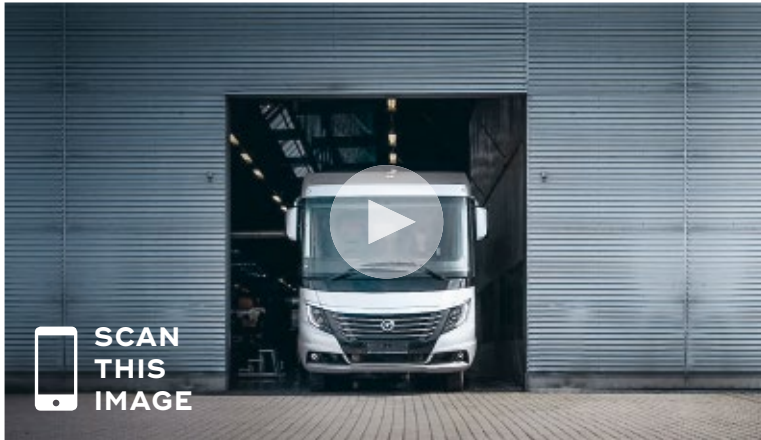
they were kids: “We had a Niesmann+Bischoff back then too”, recalled Timo Glock. And although the two are competitors in the DTM with Audi and BMW, the two racing drivers share the same opinion when it comes to liners. “It is so much better to have your own spot for peace and quiet. It beats any hotel.” “You are more independent, but still close to the track.”

So which driver was faster in Team Smove? That was decided during a relaxed discussion over a folding table in front of Timo Glock’s Arto.

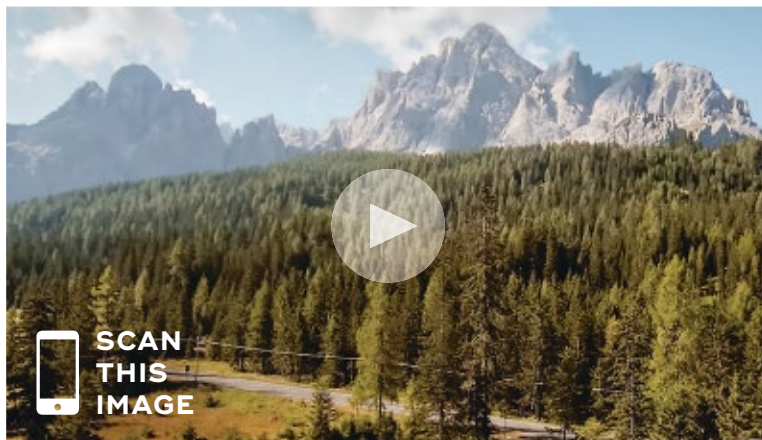
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A DIGITAL TOUR

# Built to venture out in the world



How is a Niesmann+Bischoff built?  
Is that something you've wondered  
before? Then be our guest and enjoy  
our four minute factory tour!



Already have an idea for your next dream holiday?  
CaravanPark Sexten offers five-star ambience amidst breath-  
taking Alpine scenery. Go ahead and see for yourself.

[www.niesmann-bischoff.com/flair](http://www.niesmann-bischoff.com/flair)  
[www.niesmann-bischoff.com/konfigurator/flair](http://www.niesmann-bischoff.com/konfigurator/flair)



**Important information**

Subject to errors and changes. After the editorial deadline (08/2019), there may be changes to the models, products, plans, technical information, features, illustrations, etc. The illustrations also contain special features and/or accessories which are not part of the standard features or decorations in the Niesmann+Bischoff product range. Illustrations may be inaccurately depicted due to graphical conversion, image editing or technical production factors.

**Publisher**

Niesmann+Bischoff GmbH  
Clou-Straße 1, 56751 Polch  
T +49 2654 933 - 0  
F +49 2654 933 - 100  
M [info@niesmann-bischoff.com](mailto:info@niesmann-bischoff.com)

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**Flair**

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